

III. Market-adjusted Prices-Other Services

8.1 Domestic L/C

Business Code	Services	Content of Services	Applicable Customers	Rate of Charges	Promotional Policies	Remarks
S0801001	Domestic L/C	Provide the issuance, due payment confirmation, amendments, notice, notice of amendments, document dispatching/examination, cancellation, negotiated/entrusted collection and discrepancy examination of domestic L/C for customers.	Corporate customers	1. Issuance: 0.05%-1.0% of L/C amount, minimum RMB100; or charged at the contractual price. 2. Due payment confirmation: 0.1% of amount confirmed. 3. Amendments: RMB100 per transaction; the service fee for the incremental amount after the amendments should be charged at the L/C issue fee rate, minimum RMB100. 4. Advice: RMB50 per transaction. 5. Advice of amendments: RMB50 per transaction. 6. Document dispatching/examination: 0.1% of amount of documents dispatched/examined. 7. Cancellation: RMB100 per transaction. 8. Negotiated/entrusted collection: 0.1% of document amount. 9. Discrepancy examination: RMB100 for each discrepancy, maximum RMB500. Telegraphic and postal charges, if any, for the above services will be charged in accordance with numbers S0302018 and S0302019.	Qualified customers can enjoy discounts or exemption.	

8.2 Other Businesses

Business Code	Services	Content of Services	Applicable Customers	Rate of Charges	Promotional Policies	Remarks
S0801002	Safety deposit box	Provide safety deposit box service for the customer to keep valuables, important files and marketable documents.	Personal and corporate customers	1. Rent: charged according to the size of inner box, no more than RMB0.1 per CM ³ per year. 2. Reporting the loss of key: no more than RMB20 each time. 3. Reporting the loss of password: no more than RMB20 each time. 4. Selection of the number of safety deposit box: no more than RMB50 each time. 5. Key compensation: no more than RMB300 per key. 6. Chiseling: no more than RMB500 each time. 7. Late rent charge: up to 0.5% of annual rent per day.	Branches may offer certain discount or exemption on the rent to specific customer groups in order to boost business development.	
S0801003	Bond sub-underwriting	Provide customers with intermediary services in the inter-bank bond market, which includes the sub-underwriting, establishment, and entrusted management of bond financing products. Bond financing products include but are not limited to Chinese government bonds (GGBs), policy-based financial bonds, local government bonds, debt financing instruments of non-financial enterprises, financial bonds, and credit-asset-backed securities.	Corporate customers	Negotiable pricing.		

III. Market-adjusted Prices-Other Services

Business Code	Services	Content of Services	Applicable Customers	Rate of Charges	Promotional Policies	Remarks
S0801004	Consulting service	Based on customers' actual needs, leveraging advantages in profession and information, provide customers with the consulting service about the financial management, investment and financing, industrial research, and strategic development; leveraging advantages in channels and customers, integrate capital of inter-bank proprietary business, banking wealth management, insurance, leasing, private equity, and securities houses, to satisfy customers' needs in non-credit and differentiated creditor's right + equity financing and offer matchmaking services for capital and assets to customers.	Corporate customers	Negotiable pricing.	Free of charge for micro and small enterprises.	
S0801005	Syndicated loans	PSBC, as the lead bank or agent bank of syndicated loan provides services including syndication organization, reservation of positions and loan granting. PSBC accepts the invitation of the lead bank to grant loans in accordance with the agreed share of loan commitments and participates in services relating to syndicated loan services.	Corporate customers	1. Syndicated loan arrangement fee: agreed price, generally charged at a certain rate of syndicated loan amount in a lump sum. 2. Syndicated loan agency fee: agreed price, generally charged based on the workload and cost of agent bank. 3. Syndicated loan commitment fee: agreed price, generally charged at a certain rate based on the undrawn amount and remaining drawdown periods of syndicated loan. 4. Syndicated loan participation fee: agreed price.		
S0801006	Domestic factoring	One or more of the following services: first, management and collection of account receivables; second, commercial credit investigation of counterparty; third, buyout of account receivables and improvement of financial statements.	Corporate customers	1. For recourse factoring, the annual factoring fee is charged at 0.1%-1% of the balance of the assigned account receivables, or charged at the agreed rate. 2. For non-recourse factoring, the annual factoring fee is charged at 0.2%-3% of the balance of the assigned account receivables, or charged at the agreed rate.		
S0801007	Bill keeper	PSBC provides bill keeper service including custody of bills and pool financing service, and to be specific including agency service of bill examination, agency service of inquiry & response of commercial draft, bill custody, agency and entrusted collection and pool financing service.	Corporate customers	Agreed price. Charged at a certain rate of transaction quantity or transaction amount; or charged by accounts monthly or yearly.		
S0801008	Fund depository Service for financial institutions	Provide summary account opening and maintenance, fund preservation and transfer, fund settlement and other services.	Corporate customers	Agreed price		
S0801009	Repository business	Provide repository service for cash and other items for other institutions such as banks	Corporate customers	Charged at the number of outlets, RMB50,000 to RMB300,000/year/outlet; or charged at the number of repository boxes, RMB10,000 to RMB100,000/year/box.		The actual rate shall be determined after a reasonable evaluation of the economic status, peer competition, remoteness of the outlets of other banks and the size and weight of the repository box of the region of business.

III. Market-adjusted Prices-Other Services

Business Code	Services	Content of Services	Applicable Customers	Rate of Charges	Promotional Policies	Remarks
S0801010	Front-end fee	A package of front-end services such as policy advice, structure and time-frame design, overseas funding arrangements, etc., for cross-border investment and financing business (including syndicated loans, cross-border special loans, export buyer's credit, export seller's credit, fixed assets loans, working capital loans, cross-border structured financing, etc.)	Corporate customers	Agreed price		
S0801011	Bank-business Direct Connection	Bank-business Direct Connection is designed for bulk commodities, spot commodities and emerging trading markets. It provides system interaction, account signing and fund transfer, etc.	Corporate customers	Agreed price	Free of charge for micro and small enterprises	
S0801012	Spot FX settlement and sale	Buy or sell FX on spot market by accepting customer applications to meet the customer's currency conversion needs.	Personal customers and corporate customers	Buy and sell independently listed spot settlement and sale of foreign exchange and the exchange based on the market demand and pricing ability.	Customers can enjoy favorable rates for the installment fees if qualified for certain criteria.	
S0801013	Bond lending and borrowing	The bond borrower uses a certain amount of bonds as collateral to borrow the underlying bonds from the bond lender. Meanwhile, it is agreed that the borrowed bonds will be returned and relevant fees will be paid on a certain future date, and then the bond lender will return the corresponding collateral, which is the bond financing behavior. When PSBC acts as a bond lender, it may charge for a certain amount of fees from the bond borrower.	Corporate customers	Negotiable pricing		
S0801014	Risk management of agency derivatives	It refers to a service where the Bank accepts the application of a customer to provide the customer with a variety of financial derivatives (forwards, swaps, options, etc.) and product mixes, and manage exchange rate, interest rate, and other risks.	Corporate customers	Negotiable pricing		
S0801015	Comprehensive services for international trade finance	Provide the services of scheme design, financing arrangements, inquiry and quotation, and bill processing in the process of conducting international trade finance business (including import and export trade finance and overseas agency financing disbursement) for customers.	Corporate customers	Charged case by case at the contractual price, at least RMB200/case (or equivalent in foreign currency).	Free of charge to micro and small enterprises.	
S0801016	Personalized service charge for gold lease	Provide the lessee with personalized optional services beyond the basic services of gold leasing business. Including personalized selection service for lease principal, lease transfer time selection service, agent lease transfer service, and agent inquiry transaction service.	Corporate customers	Negotiable pricing.		

III. Market-adjusted Prices-Other Services

Business Code	Services	Content of Services	Applicable Customers	Rate of Charges	Promotional Policies	Remarks
S0801017	OTC bond business in the inter-bank bond market	<p>1.Account opening: Our bank will open a bond over-the-counter trading custodian account for customers upon application.</p> <p>After opening accounts, PSBC provides services such as bond transfer, routine maintenance of data exchange with the China Central Depository & Clearing Co., Ltd. for customers.</p> <p>2.Transfer of custody: Transfer of custody refers to the transfer of custody of bonds between custody accounts opened by the same customer at different contractor banks or in different markets, i.e., the customer transfers the bonds held in custody from one custody account to another custody account for custody.</p> <p>PSBC transfers the bonds held by customers from one of their custody accounts to another one on behalf of them.</p> <p>3.Non-trading transfer: The transfer of ownership of over-the-counter bonds for non-trading reasons, such as judicial withholding, gift, inheritance and bequest, etc., for which the customer applies to the Bank.</p> <p>PSBC transfers the bonds held by customers from one custody account to another custody account that is qualified for custody.</p>	Personal customers Corporate customers	<p>1.Account opening: RMB10 /account</p> <p>2.Transfer of custody: RMB10 / transaction</p> <p>3.Non-trading transfer: RMB10 / transaction</p>	Starting from the transaction day, PSBC launches a discount activity where transaction fees are not charged, and the end of the activity will be notified separately.	
S0801018	Service fee of loans	As a loan service institution, manage the underlying asset pool of asset securitization projects initiated by PSBC, and provide management and other services for the asset pool and its disposal and recovery.	Corporate customers	Negotiable pricing.		